Delegation to Council June 18, 2018

Good Evening Staff, Mayor & Council.

I am here to present a **3rd Option** for consideration regarding LPMA's request for significant financial assistance to install a new steel pipe floating wave break at LaSalle Park Marina (LPMA).

I met with Mayor Rick Goldring in Nov. 2016 to express my concerns regarding the proposed rock berm for LPMA. The Mayor agreed that he would make my concerns known to the City Manager. The Mayor made a recommendation to the City Manager that I be invited to become involved with the City of Burlington (COB) once a decision to proceed with the necessary due diligence for this request by LPMA was made. The Mayor made this decision once he knew that my former business designed, manufactured and installed steel pipe floating docks. Mayor Goldring also knew I had been a former Councillor in the Township of Tay from 1999-2001.

Grant Thornton Consultants (GT) were retained by COB in 2017. GT contacted me in the summer of 2017. My input and recommendations for the steel pipe floating wave break were included in their report to COB on August 25, 2017.

You have been provided with copies of my correspondence regarding the LPMA request, which we can discuss in detail later. I firmly oppose the decision made by Council at the Committee of Whole (COW) meeting on June 4, 2018.

My business experience and approach has always been: "A deal is not a deal if all parties do not benefit". The current approved decision is NOT a good deal for all parties.

The 3rd Option presents a "Win-Win" for all the parties, including the taxpayers of Burlington. The 3rd Option does NOT mean that BS&BC should cease operations. BS&BC should return to the Boating and Sailing Club only. The 3rd Option suggests the "Marina" should be dissolved, since LPMA is not a quality operation, which boaters would want to call a destination point.

I make this statement because I have had a 45year sailing career on the Great Lakes, as well as 2-1/2 years on the Ocean, from New York to the Florida Keys, Bahamas, Caribbean and the Gulf of Mexico. My wife and I have had exceptionally good experiences in Marinas of all shapes and sizes during our travels. LPMA falls short of the amenities that boaters are looking for in a marina. For example, no fuel, no washroom facilities, poor electrical for big boats and no staff for boaters requiring assistance, are just a few of the concerns, that I as a boater would have.

By eliminating the "Marina" portion, the overall footprint for BS&BC could be drastically reduced. By taking this step, the requirements for wave breaks and docks would also be minimized. Costs would be significantly reduced. There are many advantages in making this decision, which would benefit all concerned. My submitted correspondence describes numerous positives.

I was the first Director of AS. Since **May 2008**, I have been requesting that AS be moved to the West Basin. A COB representative and their Consultant met with me in May 2008 and prepared drawings showing the proposal for my recommendations. I wanted to name the new proposal as the "Rotary Basin and John Hansen Memorial Docks". John Hansen started the AS program and Rotary have been very instrumental in the growth of the program.

I met with very negative responses to my proposal from LPMA. It was finally acknowledged, in recent correspondence, that my request to move AS to the West Basin, was feasible.

There are going to be 3 new members on Council, if not more, after the election. Some of the new Councillors may be in attendance tonight. The agreement with COB and LPMA is complicated.

I am recommending that Council consider a motion to delay the June 18, 2018 COW decision on this topic until a new Council is sworn in. The new Council should have the opportunity to discuss this very controversial issue, instead of being "saddled" with a decision, approving the expenditure of Millions of dollars, prior to being elected.

It makes good business sense to allow the new members to have their input before a final decision is made.

I look forward to answering any questions you may have.

Thank you

Bob Wercholoz