



December 2018



### **WE REPRESENT A NEW ERA**



### Our beliefs define us

#### 1. Inclusive spirit

We are at a time in Canadian history where the values of openness, transparency and inclusivity are inherent to the fabric of our nation. True to both the spirit of our organization and the sentiment of our people, our brand and retail concept aligns with a progressive, modern notion of freedom.

#### 3. Shaping history

For us, there is nothing more exciting than being a part of history in the making. With the legalization of recreational cannabis, we are positioning ourselves on the right side of this important societal shift, providing honest education and consultation to move us all in a mindful, wellinformed direction.

#### 2. Shedding stigmas

Across the country, the social stigma surrounding cannabis is slowly lifting. Through our brand, retail, community and online marketing efforts, we are leading the conversation on cannabis, deconstructing outdated stereotypes, while opening the avenues of communication with Canadians.



## **Corporate social responsibility**

#### **Education-based retail**

As responsible retailers and business owners, strong corporate citizenship is critical to our business model.

Our retail design will encourage open, welcoming spaces where our customers can seek out lifestyle and cannabis advice.

Special emphasis will be placed on private areas for one-on-one conversations with our highly trained Fire & Flower team members.

### FIRE&FLOWER



## **Corporate social responsibility**

### **Community partnerships**

Consultation with cities and towns across the country has been vital to our brand and retail development.

When we enter a municipality, we set our own standard for separation distances that exceed most municipal requirements. We're implementing robust security protocol for our retail stores, bringing a sense of safety to the communities we work in.

These procedures will leverage the best in retail technology to ensure that the highest security standards are maintained.

### **Indigenous-guided business framework**

The 2007 United Nations Declaration on the Rights of Indigenous Peoples (UNDRIP) and the Canadian Charter of Rights and Freedoms serve as guides for how we support our country's peoples and develop our business policies.

We bring together stewardship circles from Indigenous communities to shape forward-thinking, culturally appropriate social benefit initiatives that foster diversity and inclusion.



## A game-changing industry

Fire & Flower is set to establish the most recognized and successful brand of independent retail stores across Canada.





### **Management team**



Harvey Shapiro, Chairman & Director

Co-Founder, Emblem Cannabis Corporation - TSX listed Health Canada Licensed Producer of Medical Cannabis

Co-Founder & CEO, Dynacare – One of North America's largest healthcare, testing, safety and wellness solutions providers



Nadia Vattovaz, EVP Finance

Vice President of Finance and Procurement, Holt Renfrew Canadian Tire, Maple Leaf Foods Inc. and Bento Sushi



**Trevor Fencott, CEO & Director** 

**Co-Founder, Director, Mettrum Health Corporation –** TSX listed Licensed Producer of Medical Cannabis sold to Canopy Growth Corp. in January 2017 for \$430MM

Corporate and regulatory lawyer



**Norm Inkster,** *Director* 

Former Commissioner, Royal Canadian Mounted Police Former Head, Interpol

Former Global Managing Partner, KPMG Forensic Accounting

Officer, Order of Canada



Mike Vioncek, coo

President, Canadian Operations, Planet Fitness **Director of Operations, Liquor Stores North America** Regional Director, Rexall/Katz Group Canada District Operations Manager, Hudson's Bay



**Nathan Mison,** VP Government & Stakeholder Relations

Founding Partner, NorthCanvas

Senior Consultant, Mison & Associates – public and government relations

Member, Alberta Cannabis Stakeholder Group

Founding Member, Alberta Cannabis Retailers Association



### **ENVISION THE EXPERIENCE**











# **Supporting strong cities**

Social responsibility led by a successful corporate leadership team

Customer experience focused on education and responsible use
Comprehensive staff training to ensure consumption by minors is prevented
Extensive community engagement with both Indigenous and non-Indigenous peoples
Forward-thinking, culturally appropriate social benefit initiatives



### **Best-in-class partners**

#### **Locations & Build**

### CBRE

- Exclusive contract
- Experienced cannabis project team
- Top commercial real estate firm



- Exclusive contract
- Top ten general contractors in Canada
- Unparalleled Western presence

### **Technology**



- Architecture and interior. design partner



- World-class Cannabis retail **POS Software** 



- Information technology partner

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- - Developer of Mettrum's regulated cannabis e-commerce platform, physician portal and mobile application

#### **Finance**





- Leading Investment Banks in the Cannabis space

#### **Education**



- Canada's leading Cannabis education firm

#### Security



Canada's largest independent security provider









## **THANK YOU**

FIRE&FLOWER