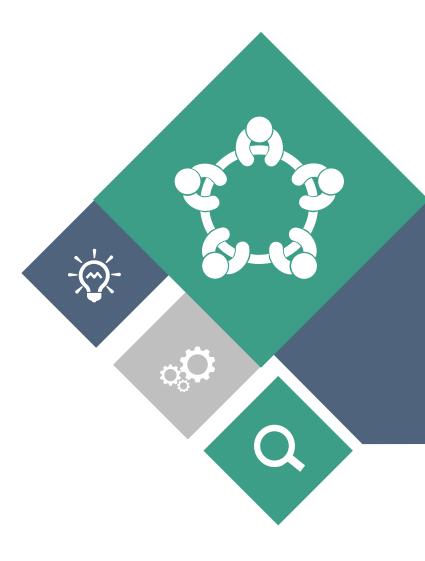
Thinking Ahead....Up Stream Thinking



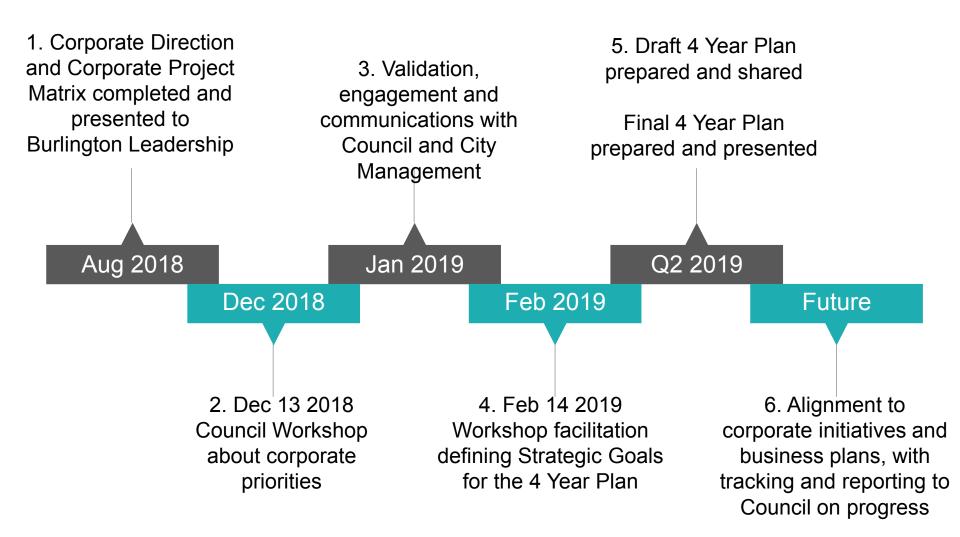


Thinking Ahead Building the Plan ✓ Previous Workshop Results ✓ Common Ground ✓ Get Your Input and Insights





Work to Date and Future Deliverables



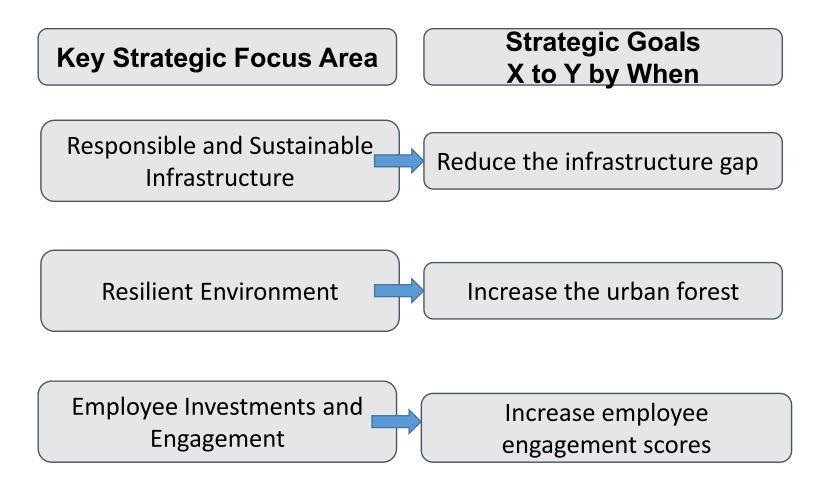


Let's Get on the Same Page... How Might We Define Strategy? Determining what do we need to do Strategy is a plan of action to achieve our goals for the future to achieve an overall aim Need to define and achieve Set of clear goals to provide buy-in for an overall end state clarity on intended outcomes Align strategic projects Measure strategic goals to goals to identify progress to communicate actions success or identify gaps

Let's Get on the Same Page Strategic Planning	
Where are we going?	Vision / Strategic Goals
How will we get there?	Initiatives and Actions
How do we know if we are achieving our goals?	Performance Measurement
What resources and strategies do we need to change or adjust?	Performance Management



Key Strategic Focus Areas and Strategic Goals Examples





Let's Get on the Same Page... Why We Need Alignment?



Facilitate buy-in for strategic road map



Provide a strategic focus for budget process and other corporate decision making processes



Ensure agreement on resourcing of priority projects



Align business operations with strategic goals



Facilitate communication with citizens, staff and stakeholders regarding strategic vision for the city



Why Facilitated Workshops

Principles of Engagement

- 1. Everyone feels their ideas and contributions are being listen to.
- 2. Everyone shares and this enables buy-in and commitment.
- 3. Work is done collaboratively to develop solutions together, no idea is considered wrong.
- 4. Everyone has wisdom and has a right to contribute.

The facilitation process has intent, a plan, flexibility and encourages sharing of ideas and insights all for the purpose of achieving results



Today's Workshop

Session #1

✓ Sharing, Discussing and Validating Key Strategic Focus Areas

Session #2

✓ Developing Strategic Goals

Maybe?...Session #3

✓ Aligning and/or developing Initiatives and Actions



Session #1 – Key Strategic Focus Areas

Table Discussions and Sharing with the Group

- 1. What observations do you make at first glance?
- 2. What stands out that you are happy with?
- 3. What stands out that bothers you or does not makes sense to you?
- 4. Are there fundamental changes that need to occur with this list?



Session #2 – Key Strategic Goals

The Vision

Envision the year is 2022 and the City of Burlington is vibrant and recognized as a great place for business to thrive and a place to live. Citizens are very happy with the services, results and direction of the City.

Question?

What are the key strategic goals, that we must focus on over the next 4 years to achieve this vision?



Session #3 – Actions and Initiatives

The Vision

Envision the year is 2022 and the City of Burlington has enhance services and accomplished initiatives and projects and achieved the goals of the 4 year plan.

Question?

What are the initiatives, projects and actions, that contribute to accomplishing our goals?

