From: Lorn Newton

Sent: Friday, July 05, 2019 9:44 PM

To: Palermo, Lisa < <u>Lisa.Palermo@burlington.ca</u>>; Pladsen, Doug < <u>Doug.Pladsen@burlington.ca</u>>; Tina Wright - LPMA Vice President

Subject: Some Considerations for Council

Dear Ms Palermo

I am the newly appointed president of the LaSalle Park Marina Association. I sent these brief thoughts to Doug Pladsen regarding the acquisition of the floating wave-break. He suggested I forward them to you and ask that they be sent to the councilors before the Committee of the Whole meets Monday night. I do not want to take time from the meeting.

From LPMA

- 1. We at LPMA are grateful for the work to date,
- 2. that we are prepared to operate the marina on the City's behalf and continue with the license negotiations,
- 3. that if they order the wave-break now it will create certainty in the boating community during the next months that will help to maintain the rise in occupancy we have experienced, and
- 4. whatever your ultimate decision about who operates the marina, having the wave-break asset on order will give the City a powerful bargaining position in those negotiations.

Please forward this e-mail to the councilors

Thank you

Lorn Newton