



The City Council City of Burlington

Re; Committee of the whole Wave-break decision, July 3, 2019

Ladies and Gentlemen

Thank-you for opting to purchase the Wave-break now rather than in September. It will greatly help our ongoing viability.

I know some of you are uneasy about the decision and that a lot of you are new to this subject. I hope that the points below will help you all to be more comfortable with your decisions.

The LaSalle Park marina is a public marina operated by LaSalle Park Marina Association, a "not for profit" group in a Joint Venture Agreement with the City of Burlington. Our board members have diverse experience, banking, Engineering, insurance and mortgages, major manufacturing and small independent business ownership.

First a brief history;

In 1981 a group of boaters set up and paid for docks and a wave-break for a marina at LaSalle Park through their Initial Capital Outlay paid to the City of Burlington. No tax dollars have gone into the Marina infrastructure.

In 1998 LPMA purchased and paid for a new wave break.

From 2005 to date, LPMA has replaced walkways and finger docks investing over \$1.1 million dollars into infrastructure

From 2012 to date LPMA has partnered with local RBC staff participating in the RBC Blue Water Initiatives - doing a shore clean-up

In 2013 LPMA was awarded the City of Burlington's "Community Accessibility Committee BUILD Environment" award for supporting disabled people in the community.

From 2015 - 2019 we have been awarded a Blue Flag, an International Eco-label - the first Marina on Lake Ontario to receive this prestigious award.

The LPMA has invested \$150,000. for an Environmental Assessment with City's co-share of \$150,000.; City has paid consultant Grant Thornton and Touristic study.

In 2017 LPMA received a Canada 150 Grant of \$109,000. toward the cost of the replacement docks –(Feddev project #807789)

The Touristics report forecasts need for hundreds of new slips in the GTHA area to accommodate boaters.

We have 38 year track record of operating a successful going concern, with our annual, audited, financial statements provided to the City.

Today;

Burlington's Public boat ramp is heavily used all season

The LPMA is proud to host, at no cost, Burlington Able Sail in our facility. Able Sail is part of a national charitable organization that offers sailing experiences and instruction for differently abled sailors

Burlington Boating and Sailing Club operates many successful programs out of the Marina under a Joint Venture Agreement with the City promoting sports, recreation and healthy lifestyles.

As to Finances;

The authors of the Grant Thornton Report did not know, at the time of writing, that the Wave-break to be purchased will remain in place all year. That fact frees up considerable extra LPMA funds by eliminating the annual cost of winter dock removal, storage and spring replacement.

The LPMA confirms that savings of \$500,000. are designated and available to invest in electrical upgrades and/or ice alleviation in concert with new wave break project.

Thank you for your consideration of these items

Respectfully yours, for the Board,

Lorn Newton

President LPMA board of Directors

