



September 9; Committee of the Whole

CM-17-19 File# 945-10

Members of Council, Madam Mayor

I am Lorn Newton, President of the LPMA Board of Directors.

LaSalle Park Marina is your marina, a "Window on the Lake" or should I say "Your doorway to the Lake" that we, the LPMA operate for you as a registered Not-For-Profit Corporation. We are very grateful that the City is building this new, year-round Wave-break.

The members and users of LaSalle Marina are a diverse group, Sailors, Power-boaters, Kayakers, Sailing students, Fishermen, Day Launch boaters, Photographers, Walkers and Birders.

We have a very short video for you showcasing the Marina,

----- Video -----

We polled the groups using the marina and added our estimates of the launch ramp traffic to determine the number of visitors that come to enjoy the marina in any summer season. Adding slip holders, race nights, sail school, able sail and day use launch ramp we estimate up to 37000 visits between April and November in any year.

We maintain this facility by using an experienced group of skilled volunteer workers.

Our Board of Directors, is now at full strength, we added two directors this summer, and within the board we have a wealth of work and business experience

Awards

Our International Blue Flag award signifies a clean marina using acceptable standards of environmental protection. We are unique in Ontario

LaSalle Park Marina provides;

Dock space for Member's and the Public's boats

A closed Harbour and dock space for BS&BC's sailing school

A calm Harbour (as much as possible) for fishermen and waterfowl and the Waterfront trail

A venue for Burlington Able Sail

A venue for Adult sailing classes, and

A Sheltered, Public Boat launch for day boaters.

To repeat, we estimate 30,000 to 37,000 visits to occur within any given year with resulting economic ripple effect for local businesses.

We, the LaSalle Park Marina Association, wish to continue to operate this low cost, affordable, Marina on your behalf.

We have agreed to the terms of your new Licence Agreement,

We have agreed to the Licence fee structure for a year-round floating wave-break which exceeds your June 15 requirement of 2.1 million payment in 25 years.

We will continue to invest in the Marina infrastructure, Docks, Office, Electrification, Ice control as needed.

We will not have a Fuel dock and it's unavoidable fuel spills at LaSalle.

Within the Community;

We are supported by the Aldershot BIA

We Support the RBC Blue Water initiative for annual Shore Cleanup

We partner with the Burlington Tourism Board

We support Burlington Able Sail by providing them zero cost tenancy within the Marina.

We have a good ongoing relationship with the Harbour Police and the Burlington Fire Department.

We believe our record of financial stability over the past 38 years speaks to our ability to continue to manage this city asset on your behalf.

Thank you for this opportunity

Do you have any questions?