# BERN Update to Committee June 9th 2020















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# Burlington **Economic** Recovery **Network**

Aligning economic stakeholders and business support groups to position Burlington for short and long term economic recovery

### Membership

- Chair: Randall Smallbone
- Representatives:
  - Team Burlington EDs (5)
  - City of Burlington (5)
  - Retail & Small Business
  - Hospitality & Tourism
  - Manufacturing
  - Professional Services
  - Marketing & Communications
  - Commercial Development & Real Estate
  - Post Secondary
- Sub Committees to support specific sectors











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**Partnering** to support business during COVID-19 Crisis & Recovery

**Burlington COVID-19 Taskforce** 

**Halton Economic Development Regional Coordination** 

**GTA Economic Development Alliance** and other sector groups

**Team Burlington COVID-19 Response** 

**Regional & National Business Organizations** 











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### Government Support Ecosystem

Local	Provincial	Federal
City of Burlington  Team Burlington  TechPlace  Building Permits & Site Plans Signage permits  By Law Enforcement Property Taxes  Regional Public Health Small Business Support Agriculture & Rural Support	<ul> <li>Regional Innovation Centre Funding (HalTech)</li> <li>Business Regulations eg sick days</li> <li>Recovery Support Funding</li> </ul>	Tax Policy Border Policy & Exports El & CPP Wage Subsidy Programs Interest Rates R&D Programs Crowns Corps eg BDC, EDC Regional Development Agencies — FedDev Ontario
	Rent S Retooling	upport g Support upport
Limits on City level Support Bonusing provisions Limited Team Burlingto Constraints on Municipation		

# Outcomes of First Meeting

- Approval of foundational documents:
  - · Terms of Reference
  - · Guiding Principles
  - · Critical Path
  - · Sub Sector focus
- Discussion and Directions
  - Strong sector engagement to address unique needs
  - Scenario planning for high level and sector specific strategies
  - Trust for employees and employers will be critical to regain confidence
  - Amplified Team Burlington communications to ensure we connect with and support all businesses











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### BERN — Guiding principles

Simplicity & Accessibility-Coordinate all available resources into a "one stop shop" resource

Unified Voice-Consolidate Burlington's business community priorities to provide one united voice for all levels of government

Ensure a Data Driven Approach to all network work plans and recommendations. Strive for conclusions that are feasible and practical for all stakeholders.

Consistency & Frequency-Deliver a regular sequence of communications with a positive and optimistic tone

Singular Focus- Maintain a clear vision, laser focused on re-launching Burlington's local economy using best practices, modelling and stakeholder collaboration

Efficiency & Effectiveness- Liaise closely with other like-minded recovery initiatives to avoid duplication of services and programs.











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# **BERN Critical Path**

#### **Guiding Principles** and Objectives

Simple & Accessible to all businesses

Unified Voice of **Business** 

Data Driven Recommendations

Consistent & Frequent Communications Focused, Efficient & Effective

### Stakeholder Feedback and

What are the key needs and concerns of Burlington business? How can they best be supported?

#### **Data & Analysis**

Economic Baseline Analysis

Sub Sector Baseline and Impact Analysis

Long term Economic Impact and Trends **SWOT** 

Fundamental economic and business shifts

#### Burlington **Economic Recovery Strategy**

Living strategy responsive to changing business needs

Understands business needs and expectations

Clearly communicates what we can and cant do to help

Identifies resources and funding strategy to implement

Advocacy and funding strategy

Sector specific initiatives and tactics











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### Sector Specific Engagement

- Working Groups for sector engagement and SWOT development
- Consistent objective, targets, roles for panels.
  - 1. Hospitality
  - Retail
  - 3. Personal Service & Healthcare Business
  - 4. Arts, Culture & Sport
  - 5. Professional Services
  - 6. Manufacturers & Major Burlington Employers
  - 7. Real Estate & Land Development
  - 8. Entrepreneurship, Startups & Scaleups
  - 9. Agriculture & Rural Business
  - 10. Life Sciences











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### Next Steps

- Council Update June 8<sup>th</sup>
  - City of Burlington Strategic Plan and 2018-22 Work Plan
- Sector specific engagement June-July
  - Progress Update to BERN mid July
- BERN Meeting Two Start of August
  - Stakeholder feedback and areas for support
  - Sector specific economic impacts and SWOT
- Integration into Strategy & Visioning
  - 10 Year Economic Vision
  - COB 2015-2040 Strategic Plan
  - COB 2018-22 Work Plan Vision to Focus











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### **Appendix**

- Appendix 1 Burlington Economic Recovery Network (BERN) Terms of Reference
- Appendix 2 GTA Economic Development Alliance Observations and Policy Support needs for business
  - Letter to Provincial & Federal Government









