

Lowville Festival 2016

revised August 17, 2106

Revenues**Budget****Earned Revenue****actuals****Ticket sales**

different drum

1. Friday night concert

\$900.00

Friday night advance sales

\$500.00

\$1,020.00

2. Saturday Kids' workshop at 2 pm

\$150.00

Sat. Kids' show at 3pm

\$525.00

\$175.00

4. Sat. evening concert sales

\$900.00

Sat. evening concert advance

\$500.00

\$1,020.00

6. Sun theatre show at 3:00pm

\$1,200.00

\$1,140.00

Sun theatre advance

\$750.00

Subtotal Single Ticket Sales

\$5,425.00

\$3,355.00

All weekend adult pass

\$700.00

\$0.00

Subtotal Passes Sold

\$700.00

\$0.00

Contributed Revenue

Donations in kind or personally covered as listed below

Schoolhouse rent

\$200.00

\$200.00

Website design

\$200.00

\$300.00

Playbill design

\$250.00

\$250.00

Incorporation by lawyer

\$500.00

\$500.00

Subtotal In Kind gifts

\$1,150.00

\$1,250.00

Benefit concert "Heather in the Hills"

719

\$719.00

Benefit concert: North Pandemic

0

\$85.00

Silent auction sales

500

\$600.00

Subtotal Other Contributed Revenue	1219		\$1,404.00
Sponsorship			
Exclusive lead sponsor-poster, brochure	\$1,000.00		\$1,000.00
Show sponsors - half page advert	\$1,000.00		\$1,000.00
Playbill ads - eighth page advert	\$500.00		\$600.00
Playbill ads - quarter page advert	\$0.00		\$250.00
Subtotal Sponsorship revenue	\$2,500.00		\$2,850.00
Individuals			
Friends of Lowville Festival	\$0.00		\$10.00
Members of Lowville Festival	\$500.00		\$100.00
	\$500.00		\$110.00
Merchandise			
Sale of CDs 20% to Festival	\$48.00		\$16.00
Government			
OAC project grant eligible in 3rd yr			
OTF Seed grant, eligible in 2017			
Burlington Community Matching Grant	\$3,000.00		
Incorporation grant from city	\$800.00		\$800.00
	\$3,800.00		\$800.00
	\$15,342.00		\$9,785.00
Expenses	Budget		
	Subtotals		Actuals
1 Friday 7:30 Classics and Classical Concert at St. George's Anglican Church Parish Hall			
Charles, Rene, Trevor, James, David, Sim	\$900.00		\$900.00
Wayne Strongman	\$300.00		\$0.00
Janice Ketchen asst. conductor	\$150.00		300
Accompanist	\$300.00		300
4 Choir ringers	\$200.00		200
St. George AC rental	\$250.00		250
St. George insurance	\$108.00		\$54.00
piano tuner	\$110.00		\$100.00
sound technician	\$50.00		\$50.00

Socan fees 3% of expected box	\$42.00		\$35.00
photocopying music	\$0.00		\$122.09
piano cartage and moving after	\$800.00		\$904.00
Subtotal Expenses Classical Show	\$3,210.00		\$3,215.09
2 Saturday 2pm workshop 3pm performance of Children's Show: Dufflebag Theatre			
Artist's fee and HST	\$1,130.00		\$1,130.00
technicians	\$0.00		\$0.00
royalties included in fee	\$0.00		\$0.00
Misc	\$43.00		\$0.00
Schoolhouse rental fee	\$200.00	in-kind	200
Subtotal Expenses Children's Show	\$1,373.00		\$1,330.00
4 Saturday 7:30 pm Folk Concert Lowville United Church			
Artists' fees	\$900.00		\$900.00
Public Liability event insur	\$0.00		\$0.00
Sound technician	\$50.00		\$50.00
Socan fees 3% of expected box	\$42.00		\$35.00
Misc	\$50.00		\$26.00
Lowville UC rental fee	\$250.00		250
Subtotal Expenses Folk Show	\$1,292.00		\$1,261.00
6 Sunday 3:00pm Theatre performance: Love Letters by A.R. Gurney, Lowville United			
Artists' fees	\$1,076.00		\$1,196.00
Royalties 10% of box office	\$195.00		\$114.00
Director's fee	\$500.00		\$500.00
sound technician	\$50.00		\$50.00
Stage manager's fee	\$0.00		\$200.00
Lowville United Church	\$250.00		250
Subtotal Expenses Theatre Show	\$2,071.00		\$2,310.00
Marketing Expenses:			
Brochure/poster design	\$820.00		\$819.25
Brochure and poster printing	\$700.00		\$632.00
Sign printing for covering wire frames	\$60.00		\$0.00
Poster printing	200		\$135.00
Playbill design	\$250.00		250
Playbill printing	\$540.00		\$661.00

