Social Media Campaign Analytics: Heritage Week 2021

Timeline: July 19, 2021, through August 9, 2021.

Campaign Brief: Members of the Heritage Burlington Advisory Committee and their partners have put together an exciting lineup of activities in honour of Heritage Week, taking place from Aug. 2 to 8. Set aside some time to celebrate the many aspects of Burlington's heritage during Heritage Week. Follow us on social media for daily historic fun facts.

Platforms: Twitter, Facebook, Instagram, and YouTube.

Total Number of Posts: 40

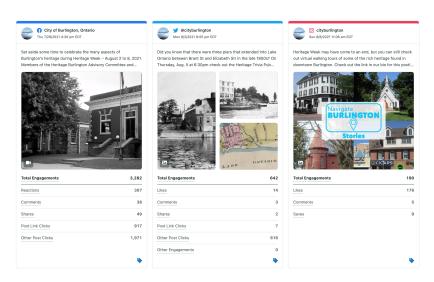
Total Post Impressions: 189,522 **Total Post Engagements:** 6,638

Total Post Engagement Rate (per Impression): 3.5%

Total Video Views: 22,150 (Preview Montage, Mayor's Message, Town Crier)

The numbers above exclude YouTube. A summary of YouTube analytics will follow this report.

- The three highest performing posts based on Engagement were the Heritage Week video montage preview video (on Facebook), the "Did you know" about the three piers (on Twitter) and the virtual walking tours (on Instagram).
- Video Views:
 - Heritage Week Preview Montage (14,700 on Facebook; 836 on Twitter; 2,195 on Instagram)
 - Mayor's Greeting (785 on Facebook; 595 on Twitter)
 - o Town Crier's Proclamation (646 on Facebook; 1,200 on Twitter)
- Total Engagement Rate (per Impression) is 3.5% when the City's overall Engagement Rate (per Impression) in July 2021 was 2.6%.

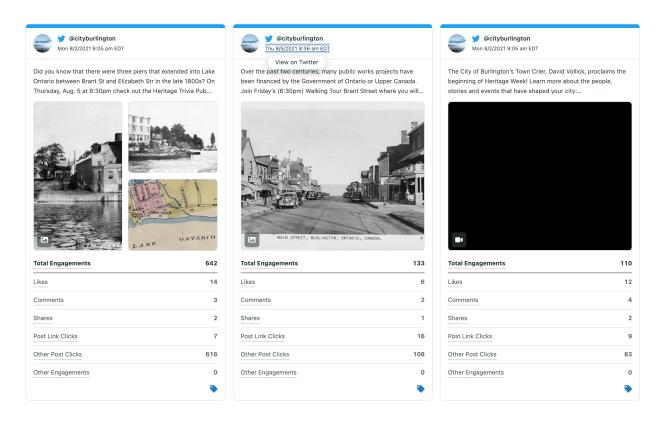


Twitter

Number of Twitter Posts: 25 Twitter Impressions: 89,605 Twitter Post Engagements: 2,086

Twitter Post Engagement Rate (per Impression): 2.3%

- The top 3 Twitter posts were: "Did you know" about the three piers, "Did you know" about the many public works projects financed by the Government of Ontario or Upper Canada, and the Town Crier's proclamation.
- The Twitter Engagement Rate (per Impression) for Heritage Week posts was 2.3% when the City's was 1.4% in July 2021. Based on industry averages, 0.5% to 1% are considered "good."

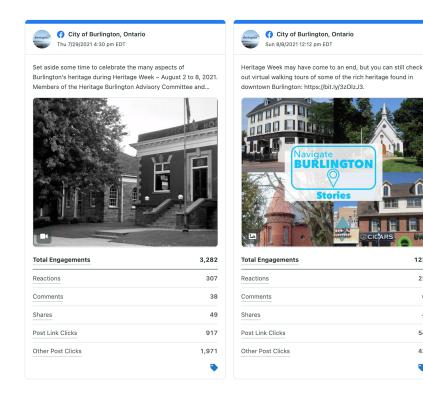


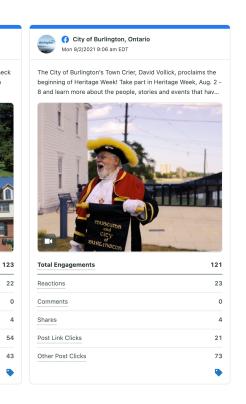
Facebook

Number of Facebook Posts: 9
Facebook Impressions: 66,235
Facebook Post Engagement: 3,852

Facebook Post Engagement Rate (per Impression): 5.8%

- The top 3 Facebook posts were: Video montage preview of Heritage Week, Virtual Walking Tours, and the Town Crier's proclamation.
- The Facebook Engagement Rate (per Impression) for Heritage Week posts was 5.8% when the City's was 5.3% in July 2021. The industry average engagement rate on Facebook is only 0.18%.



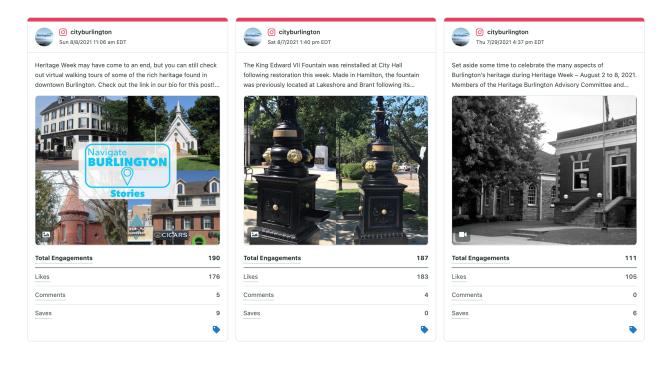


Instagram

Number of Instagram Posts: 9 Instagram Impressions: 33,682 Instagram Post Engagements: 700

Instagram Post Engagement Rate (per Impression): 2.1%

- The top 3 Instagram posts were: Virtual Walking Tours, King Edward VII Fountain restoration, and the video montage preview of this year's Heritage Week.
- The Instagram Engagement Rate (per Impression) for Heritage Week posts was 2.1% when the City's was 1.2% in July 2021. The industry average engagement rate on an Instagram business account is 0.96%.



YouTube

There were only two videos on YouTube – the Mayor's message and the Town Crier's proclamation.

Mayor's Greeting: 22 Views

Town Crier's Proclamation: 24 Views

In recognition that our target audience doesn't go to YouTube for City-related matters, we ensure that videos are produced with the other social media platforms in mind (example length) and post natively on each platform.

In comparison, the Mayor's Greeting garnered 785 views on Facebook and 595 views on Twitter, while the Town Crier's Proclamation garnered 646 views on Facebook and 1,200 views on Twitter.

What Are Reach, Impressions and Engagement on Social Media?

A quick guide to understanding social media reporting.

Reach: This is the number of people who will see our content. Not everyone who follows us may see the post (they could miss it from their feed, might not be online at that particular moment). Reach is the measurement of our effective audience.

Impression: The number of times our content is displayed. An impression means that the content was delivered to someone's feed. A viewer doesn't have to engage (like, comment, share) with the post in order for it to count as an impression. One person can also have multiple impressions on the same piece of content. For example, on Facebook a post can be displayed in the News Feed from the original publisher and appear a second time when a friend shares the publisher's post. If you saw both forms of activity in your feed, that counts as two impressions for the same post.

Engagement: The number of interactions that people have with our content. So this means likes, comments, shares, retweets.

Engagement Rate: The number of engagements divided by impressions or reach. A high rate means the people who see the post find it interesting.