



LPMA Presentation to Council, May 5, 2022

Ladies and Gentlemen

Thank you for this opportunity to present our situation to you.

The LaSalle Park Marina and related LaSalle Park Marina Association (LPMA) were established in 1981, by a group of local boaters. Since its inception the marina has been operated and managed by the LPMA. The current operational and management terms between the City of Burlington and the LPMA are dictated by way of a License and Operating Agreement signed by both parties.

LPMA is a not-for-profit organization consisting of a volunteer board of directors, an on-site manager, and seasonal labor. The marina provides 219 deep water berths for recreational boat owners. We have 165 paid owners,(75% occupancy), awaiting the outcome of this presentation.

We are the home for the Burlington Sailing and Boating Club and the Able Sail Organization. LPMA operates from an office in a trailer located within LaSalle Park opposite the public boat-launch ramp. LPMA is responsible for all dockage of boats and the marina infrastructure.

The LaSalle Park Community Marina, newly improved by the Kropf Marine Wave-break, is in the water and ready to open. However,

Our LPMA Commercial Liability Insurance expired at noon on April 30.

This policy is one of four mandated by our "License and Operating Agreement" with the City of Burlington. We have the others in place.

We were advised on March 22, 2022 that the policy would not be renewed. Since receiving the notice of non-renewal, our board has exhausted all avenues to obtain coverage. We met numerous times with the City, council members, our insurance broker. other insurance brokers, our lawyer, and BS&BC.

The proposal of BS&BC that they would assume the Marina operation under an expanded Club policy was not possible as the underwriting was not approved.

We have been advised by all brokerages contacted that they are unable to offer renewal terms due to claims history and changing market conditions."

The claims history is for two ongoing lawsuits that have been brought against the LPMA and the City of Burlington in 2019, and a claim for motor theft in 2020.

The City of Burlington is the owner of the Wave-break, the Docks and the Wheel-Chair Accessible Entry Ramp.

Our previous “Joint Venture Agreement” and our present “Licence and Operating Agreement” define our responsibilities for maintenance and replacement of the marina structure.

We believe there are two possibilities that will allow opening

1) the City appoints an Overwatch Manager for the existing Marina operation while extending their existing liability coverage to the marina operation. The Marina Board continues to function, pays the City for the insurance coverage and pays, to the extent we can, for the city employee’s salary.

2) the Volunteer Board resigns and the City takes on the operation and management of the Marina.

We offer our whole hearted support and co-operation for any viable option for opening.

Lorn Newton,

President LPMA Board of Directors